

ABOUT THE PHD: Now at its 5th cohort, the Ph.D in Business & Behavioural Sciences was born within the context of the latest

Set with an interdisciplinary approach, the Ph.D aims at giving students the opportunity to learn the founding elements – from an epistemic, theoretical and methodological point of view – of the behavioural sciences and of their application in all of the areas of business (economics, finance, management, accounting, marketing, leadership, organizational behaviour).

In the specific, as regards the ERC descriptors, the Ph.D combines two research fields:

- "The Human Mind and Its Complexity"
- "Individuals, Markets and Organizations"

HOW TO APPLY: The call for applicants is published every summer on both the PhD (www.bbs.unich.it) and on the School for Advanced Studies website: https://www.scuolasuperiore.unich.it/bandi-di-concorso.

Each call is different, so you will find information about deadlines and requirements in the specific call for the academic year you're applying to.

However, you can have a look at previous calls to see how the selections process works and the documents you'll be most likely asked to prepare, usually a Motivation Letter, a CV and a Research Proposal – all in English.

ELIGIBILITY: In order to apply to our PhD Course in Business & Behavioral Sciences you must hold a Master's Degree and a strong passion for behavioural and experimental research. Although there is no required background, the perfect candidate must be willing to to learn theories, methods and tools typical of Behavioral Sciences. can check our former students' background and you will find researchers in cognitive and group psychology, economics (from management to finance, from marketing and market research to accounting), anthropology, linguistics, architecture and sociology. No matter what your background is, a love for experimental techniques is a must.

Former students: http://www.bbs.unich.it/people/

TEACHING PROGRAM: PhD Students will be allowed to flexibly build their learning path by choosing among the many courses offered from our department, University or external, accredited institutions.

Students will be therefore asked to choose, in addition to mandatory courses in methods and tools, a personalized syllabus that must be approved from their supervisor(s) and PhD Coordinator.

Students will also be asked to attend seminars that are to be considered mandatory.

You can find out more about our faculty here: http://www.bbs.unich.it/people/#1521644291882-1adc6b9d-122c



WORKPLAN:

I. First-Year Paper: All first-year students are required to present a research proposal to the Faculty by September 30th of their first year and write and turn in a first-year paper by September 30th of their second year.

2. Second-Year Paper: Students are expected to present a second research proposal to the Faculty by May 15th of their second year and write and turn in a second-year paper by September 30th of their third year.

3. Third-Year Paper Proposal: Students are expected to write and present a third-year paper proposal by october 31st of their third year

THESIS DEFENSE: At the end of the PhD program each student must write and defend a PhD dissertation. Students are encouraged to present a 'three papers' PhD thesis.

Contact us via email: bbs@unich.it Follow us on Facebook: https://www.facebook. com/neuroeconomiacomportamentale/